

Minutes – September 8, 2019

Minutes of the September 8, 2019 Northeastern Federation of Stamp Clubs Board of Directors Meeting held at the Spellman Museum of Stamps and Postal History in Weston, Massachusetts.

Attendees:

David Ball – Philatelic Group of Boston
Mark Butterline – Club de 495
Jeff Shapiro – Spellman Museum of Stamps of Postal History
Joseph Signor – Chelmsford Stamp Club
David A. Libby – Boston Philatelic Society
Christopher Brouady – Waltham Stamp Club
Linda Gilmore – Purgatory Stamp Club
Norm Shufrin – Waltham Stamp Club

There was a quorum of the BOD. The meeting was called to order by President David Ball. The meeting opened at 1:05PM with 8 members.

Secretary

Minutes of the meeting of May 5, 2019 were reviewed. No changes, motion to accept is approved.

Treasurer

Mark Butterline reports we are in the black per Assistant Treasurer Barbara Dillaway. More detailed information on Federation Balance and show profitability will be forthcoming. We are in the process of switching to a different accounting method that better fits our organization.

Old Business

501(c3) Designation update – requires more paperwork to convert. The primary purpose is to be sales tax exempt in the State of Massachusetts. To be reported on in January.

New Business

Dave Libby reports that the Boston Philatelic Society is no longer active. Bourse Book circulation has ceased. Dave will reach out to APS to get a mailing done asking Boston collectors whether they want to re-activate the club. Dave will report back to the Board sometime in the next 6 months as to whether the club will remain active or not.

Jeff Shapiro recommended the Federation make a \$500 donation to the Spellman Museum of Stamps and Postal History. A motion was made and a vote approved the \$500 donation.

Philatelic Show 2019

- a) Show is not as profitable as in the past due to increased hotel costs
- b) Banquet – need to put order form with exhibit paperwork to increase ticket sales. Will also sell banquet tickets to dealers. Chris to ask the dealers via email.
- c) Dealer survey provided valuable insight into areas that need improvement. Some easy to solve and other will take more work.

Philatelic Show 2020

- a) Confirmed to be at the Boxborough Regency.
- b) Theme is Earth Day 50TH anniversary.

- c) We are looking to have Kids table. Also have opportunity to receive Boy Scout Stamp Collecting Merit Badge.
- d) We will be competing with the London International Show.
- e) Ask for "Sponsors" of parts of the show.
- f) It was suggested to advertise in non-philatelic avenues.
- g) Can we expand the role of the advertising lead. It was suggested to use Patch website.
- h) We are expecting 200-250 frames for exhibit. Limit single frames to 10.
- i) Chris to send email to dealers to find out if any cannot make it to the show.
- j) Exhibit applications will have an "electronic" option this year. Will ask American Helvetia Philatelic Society to exhibit.
- k) Explore the option of having a 2nd auction.

Philatelic Show 2021 and future

- a) Have looked at different locations and there might be a viable affordable option. Mark Butterline and David Ball to continue to follow-up with leads.
- b) There is the option to move the date to one weekend later... but this would be one week prior to ROPEX.

Communication

- a) A phone/video conference line was set up for the meeting but there were no outside callers. A line will be set up again next meeting.

Boston 2026

Mark Butterline reports they are in monthly meeting mode and will start having a booth at APS StampShow 2021. A lot of preparations taking place in various areas.

Next Meeting of Boards of Directors

Sunday, January 12, 2019 at 1PM at the Spellman Museum

Meeting Adjourned – 2:26PM

Respectfully Submitted by Christopher Brouady, Secretary